

The Bulletin

Volume 72, Number 4 Whole Number 671

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Forget the Maine ---

Remember (and Participate in) Our Club's 75th Anniversary Convention

July 30 - August 4

See the center and last page of this *Bulletin* for details

Perfins with a Columbus, Ohio Connection

Dan Baugher (#3825)

Table 1, the first of three that follow, shows perfin-using companies with offices in Columbus, Ohio.

The illustrated cover is from the Perfins Club website.

Perfin #	Pattern	Year	Company Name	Rate
A214	APP/Co	1902-08	Artura Photo Paper Company	B
C037	CB/Co	1908-12	Columbus Buggy Company	C
C256	COP	1908-38	Central Ohio Paper Company	E
C378	CWS/Co	1908-12	Citizens Wholesale Supply Company	B
D21.5	D(C)	1922-33	?	B
H48	HCG	1926-41	The H.C. Godman Company	D
I43.7-14	IHC	1908-38	International Harvester Company	D
J105	J/MCo	1908-26	The Jeffery Manufacturing Company	D
J105.5	J/MCo	1908-17	The Jeffery Manufacturing Company	D
J124	JPG	1914-18	The J.P. Gordon Company	C
K71	K&J	1908-17	Kilbourne & Jacobs	D
M153	ML(C)	1902-26	The M.C. Lilley & Company	D
N79	NEW/1ST	1908-22	The First National Bank	D
N113A-11	NYL	1908-38	New York Life	C
O34	OHIO	1908-26	The Standard Oil Company of Ohio	D+
O87.5	OVS	1908-14	State of Ohio, Department of State, Bureau of Vital Statistics	B
S195-62	SO	1926-38	Standard Oil Company	B
W103	WHO	1908	White-Hanes Optical Company	B
W103A	WHO	1908-14	White-Hanes Optical Company	B

Tab. 1, Listing of Columbus, Ohio based companies using perfins.

Continued on Page 75

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The Perfins Club - Founded 1943
2018 Officers, Directors & Managers**

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Perfins Club membership is open to all persons interested in the collection and study of perforated initials and insignia in postage stamps. Yearly dues are \$15. Dues may be mailed to the Secretary listed above or by PayPal to perfin@charter.net. New members - partial fiscal year dues are waived. Full year dues are due by June 30 of each year. Annual dues include a subscription to *The Perfins Bulletin* mailed bulk rate printed matter; or 1st Class for an additional postage charge. Applications are available at www.perfins.org or from the Secretary listed above.

**Submit *Bulletin* articles, news, or advertisements to:
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Visit The Perfins Club web site at <http://www.perfins.org> -- Mike Hynes, Webmaster (mike@precancels.com)

Fig. 1, Cover used by The M.C. Lilley Co., Columbus, Ohio, with attractive corner ID including products offered.



The second listing is of patterns used in Columbus for which no Columbus based corporate office or other Columbus user address is reported.

Perfin #	Pattern	Year	Company Name	City	State	Rate
B116-1	BFG	1926-42	The B.F. Goodrich Company	Atlanta	GA	C+
B153	BLC	1917-63	The Bankers Life Company	Des Moines	IA	F
M204	MP/Co	1902-14	Southern Moline Plow Company	New Orleans	LA	D+
O32	O	1917-22	Oklahoma Stockyards National Bank	Oklahoma City	OK	B+
O32	OHIO	1902-33	Standard Oil of Ohio	Cleveland	OH	E
P049	P(/CO)	1908-23	Peruna Company	Chicago	IL	C+
S071	SC/Co	1908-12	Sherman, Clay and Company	San Francisco	CA	C+
T024	T/CS	1902-42	Trussed Concrete Steel Company	Detroit	MI	E
W199-17	WU	1922-40	Western Union	Chicago	IL	F
W203-7	WUT	1908-18	Western Union Telegraph Company	Chicago	IL	D+
W203-8	WUT	1908	Western Union Telegraph Company	Cincinnati	OH	A

Tab. 2, Non-Columbus-based companies whose perfin patterns are reported as having been used in Columbus, Ohio.

The third list is of prepers reported as used in Columbus, Ohio. This listing includes the Precancel Stamp Society's town & Type pattern identifier (Fig. 1), where known, for the precancel device which

was overprinted on each of the designated perfins. These types are reproduced for those collectors of perfins who are unfamiliar with the precancel types reported.

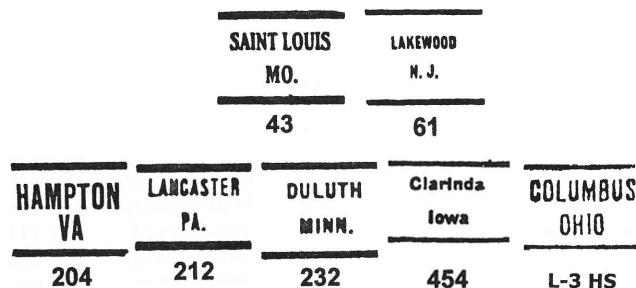


Fig. 2, Columbus Ohio precancel types reported found on prepers from that city. Types 43 and 61 were printed by the Bureau of Printing and Engraving in Washington, D. C.; types 204, 212 and 232 were electroplates provided by the Bureau to the post office for use by printers in the local area of the post office to precancel stamps under contract with the Post Office; type 454 was produced by a rubber handstamp provided by the Bureau and used at the Post Office; and, Type L-3 was a locally produced

device (generally a handstamp) which was contracted locally and used at the Post Office. It goes without saying, but I'll say it anyway, all of the precancels related to Columbus, Ohio, bear some variation of the city name with or without coma, and with or without Ohio spelled out, consistent with the above illustrations.

Perfin #	Pattern	Year	Company Name	Rate	Precancel Types				
A214	APP/Co	1902-08	Artura Photo Paper Company	B					
B116-19	BFG	1926-42	The B.F. Goodrich Company	C+	43	61	212		
C037	CB/Co	1908-12	Columbus Buggy Company	C					
C256	COP	1908-38	Central Ohio Paper Company	E	43	61	212	232	454
C378	CWS/Co	1908-12	Citizens Wholesale Supply Company	B					
D21.5	D(C)	1922-33	?	B	212				
H48	HCG	1926-41	The H.C. Godman Company	D	61				
I43.7-14	IHC	1908-38	International Harvester Company	D	43	61	212	232	
J105	J/MCo	1908-26	The Jeffery Manufacturing Company	D	43	212			
J105.5	JMCo	1908-17	The Jeffery Manufacturing Company	D					
J124	JPG	1914-18	The J.P. Gordon Company	C	204	212			
K71	K&J	1908-17	Kilbourne & Jacobs	D	212				
M153	ML(C)	1902-26	The M.C. Lilley & Company	D	212	L-3HS			
N79	NEW/1 ST	1908-22	The First National Bank	D					
N113A-11	NY(Y)	1908-38	New York Life	C					
O32	OHIO	1902-33	The Standard Oil Company of Ohio	E		L-3E			
O34	OHIO	1908-26	The Standard Oil Company of Ohio	D+		L-3E			
O87.5	OVS	1908-14	State of Ohio, Department of State, Bureau of Vital Statistics	B					
P49	P(CO)	1908-23	Peruna Company	C+	43	212			
S195-062	SO	1926-38	Standard Oil Company	B					
T81	TRAV	1912-38	Travelers Insurance Company	F		L-3HS			
W103	WHO	1908	White-Hanes Optical Company	B					
W103A	WHO	1908-14	White-Hanes Optical Company	B	212				

Tab. 3, Prepers reported with Columbus precancels. Note: several are simply reported as existing without noting the precancel type

New Checklist of US Perfins

Paul Mistretta (LM-111).

The Club has recently published a new 22 page checklist of US Perfins which updates previous versions of this document to partner with the new US Catalog prepared by Steve Endicott announced in the last *Bulletin*.

As in the past, this checklist has small check boxes at the left with perfin pattern number and rating at

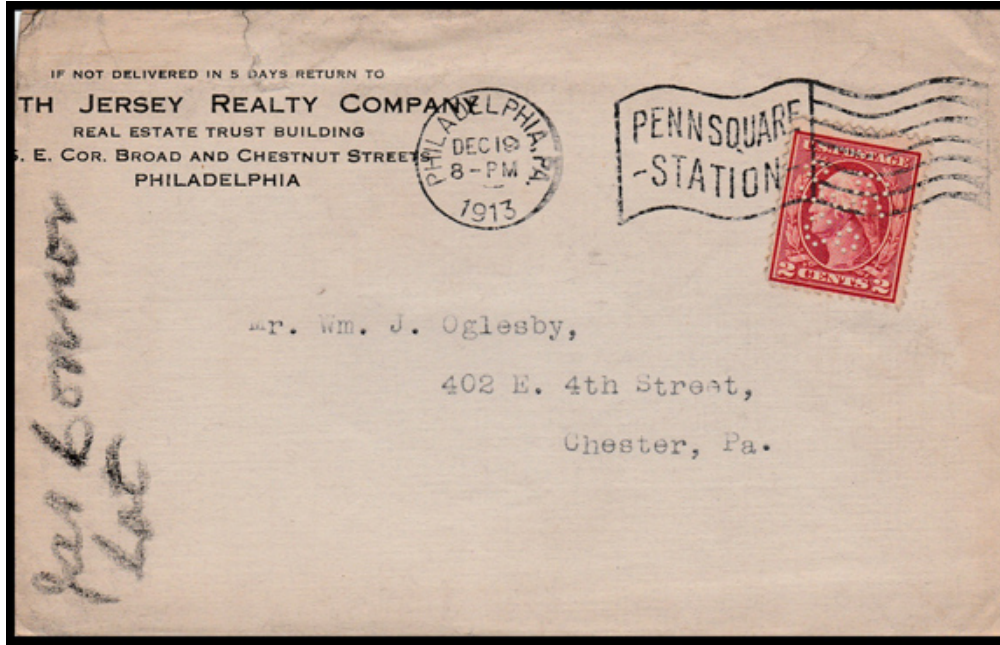
the right, for each of the 6,000+ US patterns. This publication is offered as a free download at the Club's website (<http://www.perfins.org/publications-for-sale/>) and will also be made available through the Club's Publication Sales Manager, Dan Fellows (see second page of this *Bulletin*.)

User of U.S Pattern S160 Identified

Bill Sinesky (#4176)

Below you will see a scan of a cover that I recently acquired with perfin S160, a B-rated perfin. It shows

the user, unidentified until now, to be the South Jersey Realty Company of Philadelphia, PA.



In 1905, three Risley brothers bought the entire town of Stone Harbor, NJ at a Sheriff's Sale. Shortly thereafter Horace S. Risley founded the South Jersey Realty Company to profit from the island's development. Roads were laid out, water lines installed and sidewalks were built.



In 1911, a road was completed from the mainland to Stone Harbor.

Governor Woodrow Wilson visited the opening ceremony and the island began to grow into a popular destination for summer vacationers. In 1914,

the borough of Stone Harbor was incorporated as a borough in Cape May County. It is located on an Atlantic coastal isthmus in this southernmost tip of New Jersey.

Although books have been written about Stone Harbor, the South Jersey Realty Company remains a footnote. Today, Stone Harbor is known as one of the more elite resorts along the Jersey Shore. Perhaps other members have information regarding the South Jersey Realty Company.

Steve Endicott, U.S. Catalog Chair, has confirmed for me that this user identification will be included in A&C#1 to the new U.S. Perfins Catalog. Also, the postmark on the cover provides the OKU for this B-rated perfin. Steve and Paul Mistretta both researched the strange town listing of Bonne Terre, MO for this perfin. The town identification was introduced in the 1979 Catalog. It appears to be a typographical error, being a duplication of the town listed for the perfin just above it. This town will be removed in A&C#1.

Pattern S195-62 --Standard Oil Company

New Information Report

Steven L. Sherman (#3703)

Background Information

At the Boxborough convention I had the opportunity to meet our US catalog chairman, Steve Endicott, and present him with the findings detailed in this report. After a lengthy discussion among some of the collectors there, it was agreed upon that this article would be written and submitted to the Perfins Bulletin. Mr. Endicott, and others, would include their comments concerning how to handle any changes to the catalog entry for this pattern and publish the results in the Bulletin for further member feedback. While this discovery is new and somewhat surprising we have to travel back forty years to start the story.

About 1976 I noticed an ad in a local paper from Upper Sandusky describing a stamp collection for sale. A call was made. After a short drive, an elderly gentleman presented a box filled with stamps, in hundreds of bundles that had been steamed off their family business mail--mainly during the 1920's. Each bundle, tied with string, contained 100 stamps sorted by design. The total must have been around 30,000 or so stamps. After purchasing the collection, weeks were spent reviewing the lot and putting some in stock books. Knowing nothing about perfins at that time no attention was paid to them.

Fast forward 20 years to around 1999. The purchase of the US Perfins catalog started me on

the road to this report. While sorting perfins from my piles of stamps, one of pattern **S195-62** popped up. Finding it to be a "B" rated pattern I searched for more. When the search was completed,

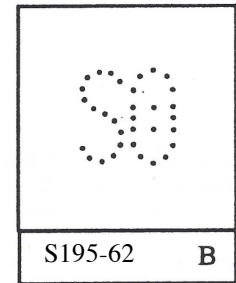
there was found to be a total of 858 stamps with this perfin. They were all from that box bought in 1976. I theorize the family the collection was purchased from may have run the local Standard Oil service station in Upper Sandusky, and these stamps were all from their business mail from the "home" office in Toledo.

Now we fast forward to 2015 and provide the details of this find that was introduced in Boxborough.

The Stamps

The stamps will be described in chronological order, and important details will be provided with selected illustrations from the 858-piece collection.

The earliest stamps found are from the 1917-19 Washington Franklin issues of flat plate printings perforated 11 and un-watermarked. These are listed in the table below and total 217 stamps.



Scott #	Description	Quantity Found	Notes
498	1¢ green Washington	10	
499	2¢ red Washington	3	
503	4¢ brown Washington	20	3 with 1923 postmarks
504	5¢ blue Washington	64	One vertical strip of 5
507	7¢ black Washington	1	
510	10¢ yellow Franklin	119	Block of 6; **21 postmark

Examples of Scott #498 and #499 pictured below with front and back scans.



The earliest postmarks visible are pictured below;

a two digit 21 and a partial 1921 both on Scott #510 stamps.



The largest multiple was a block of six Scott #510 stamps below.



The only other multiple larger than a pair was a vertical strip of five Scott #504 stamps.

The next issue present was Scott #528B, the 2¢ carmine Washington, Type VII, from the 1918-20 offset printings. Un-watermarked and perforated 11, only four of these stamps were found.

Next came the 1921, perforated 10, 1¢ green Washington from the rotary press issue. This is Scott #543 and there are 30 of them in the find.

The next surprise was the use of this pattern on commemorative stamps from the 1920 Pilgrim Tercentenary issue. There are 12 of Scott #548,

the 1¢ green “Mayflower” and only 2 of the 5¢ blue, Scott #550, “Signing of the Compact”. (Pictured below)



Now we are up to the 1922-25, perforated 11, flat plate issues.

Once again the table below enumerates this large group.

Scott #	Description	Quantity Found	Notes
552	1¢ green Franklin	24	
556	4¢ brown Martha	82	Postmarked broken pair
557	5¢ blue Roosevelt	45	
558	6¢ orange Garfield	7	
562	10¢ yellow Monroe	70	
567	20¢ carmine Golden Gate	15	
569	30¢ brown Buffalo	4	

With 247 stamps in this group it represents the greatest concentration of stamps and thus might be considered the peak usage period. One of the most interesting items from this group is the broken pair of 4¢ Martha Washington stamps where the circular date stamp cancellation

appears to link the two stamps together. With both of them straight edge, bottom row stamps it is highly likely they were a pair on a cover. The postmark is clearly from Toledo, Ohio, dated January 21, 1924.



The 10¢ yellow Monroe stamp provides some good examples of box and oval cancellations also present on many of the stamps. All of the legible cancellations in the collection are from

Toledo, Ohio. This draws into question the current catalog listing of Columbus as the location of the user.



Now we continue with the 1923-26 issues,

perforated 10.

We find five denominations as listed below. There are 184 stamps in this group.

Scott 585, the 4-cent Martha Washington is the highest quantity stamp in the collection. One of this group

Scott Number	Description	Quantity Found	Notes
581	1¢ green Franklin	4	
585	4¢ brown Martha	128	
586	5¢ blue Roosevelt	8	
587	6¢ orange Garfield	28	
591	10¢ yellow Monroe	16	

shows a nice circular cancel. A pair of Scott 587, the 6-cent Garfield, provides another cancel. (Pictured below)

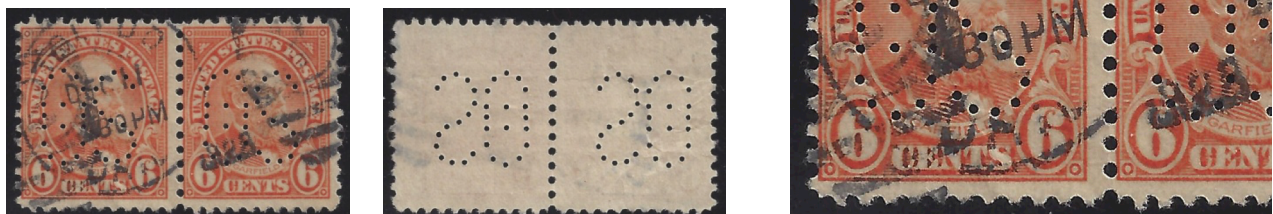


Next we have the perforated 11 x 10 ½ issues of 1926-34. We find five denominations in this

area as shown in the table below containing 159 stamps.

Scott #	Description	Quantity Found	Notes
636	4¢ brown Martha	68	
638	6¢ orange Garfield	22	
642	10¢ yellow Monroe	28	
685	4¢ brown Taft	40	
696	15¢ gray Liberty	1	

A fair cancellation on a pair of Scott #638 is pictured below and at the right.



Lastly we end with three stamps from the 1938 Prexy series - two 1½¢ Martha Washingtons and one 3¢ Jefferson. At this point there appears to have been some damage to the perforator with

partial patterns visible. With only three examples and no dated postmarks present, we cannot document an LKU clearly at this time.



Summary

Prior to the Prexy issues, all of the patterns in these stamps are complete. The vast majority are nicely centered and punched from the front in an upright position. With a total of 858 stamps and the Toledo, Ohio postmark evidence it is now in

the hands of the catalog committee to adjust the entry for pattern S195-62 as they deem necessary. If you would like any other information on this find please contact me via email at: StevenSherman652@att.net or by mail to address 652 Knollwood Drive, Battle Creek, MI 49015.

Results of Auction 157

Lot	Amount	Lot	Amount	Lot	Amount	Lot	Amount	Lot	Amount
1	NB	21	NB	41	\$2.25	61	\$2.25	81	NB
2	NB	22	NB	42	NB	62	\$9.50	82	NB
3	\$2.25	23	NB	43	NB	63	NB	83	NB
4	NB	24	\$2.25	44	\$2.00	64	\$6.00	84	NB
5	NB	25	NB	45	NB	65	\$32.00	85	\$2.25
6	NB	26	NB	46	NB	66	\$2.25	86	NB
7	NB	27	NB	47	NB	67	NB	87	\$3.00
8	NB	28	\$6.00	48	NB	68	\$2.25	88	NB
9	NB	29	NB	49	NB	69	NB	89	NB
10	NB	30	NB	50	\$32.00	70	NB	90	NB
11	NB	31	\$2.25	51	NB	71	NB	91	NB
12	NB	32	NB	52	NB	72	NB	92	NB
13	NB	33	NB	53	NB	73	NB	93	NB
14	NB	34	NB	54	NB	74	NB	94	\$2.25
15	\$2.25	35	NB	55	NB	75	NB	95	\$5.00
16	NB	36	NB	56	\$2.00	76	NB	96	\$5.00
17	\$2.25	37	NB	57	NB	77	NB	97	\$2.00
18	\$32.00	38	NB	58	\$2.25	78	NB	98	\$2.00
19	NB	39	NB	59	\$2.00	89	NB	99	\$5.00
20	\$2.00	40	NB	60	NB	80	NB	100	\$26.50

Auction #159

Closes August 31, 2018

Guidelines: A minimum bid of \$2.00 applies to every individual lot except as follows: U.S. "B", "B+", and "A" rated patterns, for which minimum bids will be \$6.00, \$18.00 and \$30.00 respectively. Lots will be sold to the highest bidder at the following advances over the next highest bidder: \$2-\$5 - a \$0.25 advance; \$5.01-\$20 - a \$0.50 advance; \$20.01-\$100 - a \$1.00 advance; \$101 or higher - a \$5.00 advance. No 'Unlimited' bids accepted. In case of tie bids, the earlier postmark or e-mail will prevail. All single perfins are complete and in good condition, unless otherwise noted.

Straight edges are not considered to be defects, just sheet positions. In larger lots, you should expect some faults. All lots are returnable if mis-described; this does not apply to larger lots or mixes, with the exception of gross miscounts. Lots to be prepaid before shipping.

Bid by Lot #.

Please put your address on your bid sheet as this makes it easier for me to notify you after the close of the auction.

Send all bids to: Joe Giampietro, 6478 State Rd., G-10, Parma, OH 44134-4166

Email: mo13jo@aol.com

Abbreviations used:

(bpj) bottom perfs jagged
(?h) number of missing holes
(mlrc) missing LR corner
(oe) on edge

(pl#) with plate # attached
(rss) right side scrape
(se) straight edge
(sf) scrape on front

(s) split
(th) thin
(tm) missing top of stamp
(ts) top shaved

Scott #s are used and die #s from most recent catalogues when available.

Lot	Pattern	Rate	Notes	Lot	Pattern	Rate	Notes	Lot	Pattern	Rate	Notes
1	A116.5	C	1h oe	25	N204	C		49	S278/709	D	pl#
2	A184/530	C		26	N205.2/900	C		50	S336/573	D	
3	B170	B+		27	O52	C	se	51	T26	C	
4	C64	C	oe	28	O79/634	C		52	T55/562	C	ts
5	C310/332	B+	mlrc	29	O102/634	C		53	T80	C	se
6	C100	C		30	P26/720	C		54	U50	C	
7	D14	B	5h tm	31	P55.75/905	C		55	W7.7/710	C	
8	F112	C		32	P95	C		56	W7.8/641	B	2h se
9	F185/567	C		33	P129	C		57	W79	C+	se oe
10	H228	C	se	34	P165/544	C		58	W133	C	se th
11	J30/515	C	bpj	35	P175/44	C		59	W199.19	C	
12	JJ42	C		36	P185A	C		60	W199-1.5/907	B+	
13	J81	C		37	P192/720	C		61	W203-3	C	se
14	J131	B		38	P256.5	B+	4h oe s	62	W227	C	
15	L13	C+	sf	39	R91	C+	1h	63	Num. 4	C+	se
16	L90	B	10h	40	R99	C+	se	64	Des. 4	C	
17	L156A	C		41	R109	C	se	65	Des. 9	C	
18	M29	B+	5h oe s	42	R140	C		66	17 airs	D+- E	
19	M89	C+	se	43	R151	C	se	67	30 Revs		
20	M183/51	C+	2se	44	S2.2/595	B		68	244 Prexies		
21	M285.5C	C		45	S2.8/595	C		69	50	D+	
22	M2821/49	C+	rss	46	S195-9.5/571	B		70	50	D	
23	M301A	B		47	S195-21/711	C					
24	N14/634	B	5h oe	48	S206/375	B					

It's Convention Time!!!

**THE PERFINS CLUB
75th Annual Convention**



**July 30 - August 4, 2018
Columbus, Ohio**



Crowne Plaza Columbus North,
6500 Doubletree Avenue, Columbus, Ohio 43229
1-866-309-1866

Hotel amenities include:

- | | | |
|--|--|---|
| <ul style="list-style-type: none">• Complimentary self-parking• Porter/Bellman• ATM• Free Wi-Fi• Air-conditioned | <ul style="list-style-type: none">• Restaurant & Bar• Indoor pool• Fitness Center• Laundry facilities• Laundry service | <ul style="list-style-type: none">• Service animals allowed <p>NOT available</p> <ul style="list-style-type: none">• Pets not allowed• No childcare services |
|--|--|---|



Things to do in Your Free Time

Places to visit include the:

- | | |
|--|--|
| <ul style="list-style-type: none">• Ohio Expo Center and State Fair• Franklin Park Conservatory and Botanical Gardens• Topiary Park• Columbus Zoo• Ohio Statehouse | <ul style="list-style-type: none">• Columbus Museum of Art• Wagner-Hagans Auto Museum• Jack Nicklaus Museum• Short North Arts District• German Village• North [Farmers'] Market• Many more choices |
|--|--|

2018 Columbus Convention Schedule

Monday, July 30

- 8 am - 10 am Dealer Setup
10 am - 11 pm Trading & Bourse (**Ballroom**)

Tuesday, July 31

- 8 am - 5 pm Registration
8 am - 11 pm Trading & Bourse (**Ballroom**)
1:30 pm Companions depart for Afternoon Activity
5 pm Welcome Reception w/hors d'oeuvres and Cash Bar (**Buckeye Room**)

Wednesday, August 1

- 8 am - 4 pm Registration
8 am - 11 pm Trading & Bourse (**Ballroom**)
8:30 - 10:30 am Companions Breakfast & Book Discussion
10 am First PSS Business Meeting (**Salon E/F**)
After Business Meeting, PSS & Perfins Club Photos
11:30 am Companions depart for Luncheon & Afternoon Activities
2 pm Seminar: *Opportunities for Philatelic Research in Perfins and Precancels*
Scott Tiffney, American Philatelic Research Library (**Salon E/F**)
4 pm PSS Catalog Committee: Latest Plans for Next Catalogs (**Salon E/F**)

Thursday, August 2

- 8am - 4 pm Registration
8 am - 11 pm Trading & Bourse
9:30 am Companions Depart for All Day Field Trip
10 am Second PSS Business Meeting (**Salon E/F**)
1 pm Perfins Club Annual Meeting (**Salon E/F**)
3 pm Introducing the *Diamond Jubilee Edition of the U.S. Perfins Catalog*
Steve Endicott, Editor (**Salon E/F**)
6 pm Perfins Club Dinner (Restaurant TBD)

Friday, August 3

- 8 am - 4 pm Registration
8 am - 11 pm Trading & Bourse (**Ballroom**)
8:00 am Companions Community Service Project (**Salon TBD**)
10:30 am Companions depart for Food Tour
2 pm Auction (**Salon E/F**)
8 pm Ice Cream Social/Sundae Bar (**Buckeye Room**)

Saturday, August 4

- 8 am - 2 pm Registration
8 am - 4 pm Trading & Bourse (**Ballroom**)
4 pm Table Holder's Breakdown
6 pm Convention Banquet, Awards, Cash Bar (**Salon B/C**)

Annual meeting agenda was published in the last *Bulletin*. See it there. It has been finalized as published.

**We hope you will be able to join the Club in Columbus for our
75th Anniversary Celebration/Convention!!!**

REGISTRATION FORM

97th Precancel and 75th Perfin Annual Convention

July 30 - August 4, 2018

Crowne Plaza Columbus North

Columbus, Ohio

PLEASE RETURN by July 1, 2018

Name(s) as desired on name badge:

Name _____ City & State _____

Name _____ City & State _____

PSS or Perfins Member Convention Registration Fee _____ @ \$ 5.00 = \$ _____

Non-Member Convention Registration Fee _____ @ \$ 7.00 = \$ _____

Wednesday, August 1,
PSS Convention Photo _____ @ \$ 12.00 = \$ _____

Perfins Club Convention Photo _____ @ \$ 12.00 = \$ _____

Saturday Evening, August 4, Convention Banquet _____ @ \$ 40.00 = \$ _____

Coffee Sponsor \$ _____

Booster Bucks \$ _____

Total Enclosed for Registration, Photo, Banquet, etc \$ _____

Name _____

Address _____

City, State, Zip _____

Email _____

Please return registration form **(by July 1, 2018)** to

Dan Baugher
14618 Big Timber Lane
Chesterfield, MO 63017

Questions—email: dbaugh@charter.net
Phone: (636)-537-5365

The 2014 Schermack Control Perforation Census Part V (Part 2; see May/June Bulletin for Part 1 & disclaimer)

By Curt McCoy (#3962)

Kabo Corset Co. and Wilber Mercantile Agency

Control pattern 48 also proved to be quite interesting. Used by the Kabo Corset Company (Figure 5), that pattern's earliest reported use was dated 9/23/1910. Based on reported covers, they were one of the last companies to start using a Mailometer Mailing Machine with control marks.

Covers were reported dated steadily from late 1910 through February 1912. But then, for some reason, no more covers are reported for an entire year! Finally, in late February and early March of 1913, three covers were reported. But then they stop once again, with no more covers reported during the next eight months! The drought was broken on 11/8/1913, when the newly reported user, Wilber Mercantile Agency (Figure 5), showed up



Figure 5. Covers with control perfins from Kabo Corset Co. (top) and Mercantile Agency (bottom). Note that both covers were mailed from Chicago's Carpenter Street Station.

using Kabo Corset's control pattern 48 on an envelope. At first glance, with a name like Wilber Mercantile, one might suspect them to be either a supplier or customer of the Kabo Corset Company. The envelope was addressed, in very fine penmanship, to Allen & Miller, Morganfield, Ky. Then, one month after the Wilber cover, Kabo's

mailing machine was running again, processing Kabo Corset envelopes. The LDU of control pattern 48 was 2/10/1914. The long periods of down time may have taken a toll on the equipment. As we outlined in the broken pin discussion (Part IV, May *Specialist*), after that date, pins started to break at a rapid rate.

As it turns out, Wilber Mercantile Agency was actually a group of lawyers that specialized in debt collection. Perhaps a financial situation at Kabo Corset was the cause of the two prolonged mail stoppages. More research is needed regarding this possibility. Also note that both the Kabo and the Wilber covers were posted at the Chicago Carpenter Street Station. This suggests that the two companies were located near each other. I suspect that Wilber was actually using Kabo's mailing department.

Edison Cover and Babson Brothers

The size of the mailer and/or the weight of the contents in the cover shown in Figure 6 required the use of a 3¢ postage stamp and the Chicago oval handstamp cancellation on this cover mailed at the printed matter rate (1¢ per 2 oz., 3¢ for more than 4 oz., up to 6 oz.). This mailer does appear to have been folded in the middle. That may have been done to facilitate the processing of the empty envelope through the Babson Brothers' Mailometer Mailing Machine, with the contents of the envelope to be stuffed later.



Figure 6. Cover from Edison Phonographs mailer from Babson Brothers with control perfin 37.

Babson Brothers was a large mail order house in Chicago. They bought directly from manufacturers in volume and sold items through their catalog. Their customers received discounts because Babson was able to purchase in volume. Sales promotions were often announced through their mailings.

One special deal was the purchase of a trainload of Edison Phonographs, which were usually used as

"loss leaders," with Babson making their profits later on the sale of recordings. At the same time as this was going on, the phonograph industry was changing - from playing cylinders to playing discs. It took Babson several years to dispose of all the Edison Phonographs they had purchased (see Figure 7). They even had to open a storefront in Chicago finally to move them all.¹

Fidelity-Phenix Insurance Co.

Control pattern 9 is known on many covers originating with the Fidelity Phenix Insurance Co.

(Figure 8). However, control pattern 9 is known on one cover postmarked from the State of California with the printed address of The World Manufacturing Co. of Cincinnati (Figure 8). I have



Figure 7. Front cover and first page of advertising booklet for the Edison Phonograph produced by Babson Brothers.

no information on any relationship that may have existed between Fidelity-Phenix and World Manufacturing. Perhaps the stamp was found uncanceled on a cover from Fidelity-Phenix, peeled off and reused. This is a logical possibility, since the stamp placement (sideways) indicates that it was not applied by a Schermack Mailing Machine, but most likely was applied by hand, supporting that it was most likely a reuse.



Rare Perfins On Cover

Two particularly scarce on-cover patterns were reported, pattern 12456 of the W.M. Crane Company (two examples reported; Figure 9) and pattern 23456 of the Dealers Protective Association (one example reported; Figure 10.)



Figure 8. Control perfin pattern 9 on covers from Fidelity-Phenix Fire Insurance Co. (above) and addressed to The World Manufacturing Co. (below).

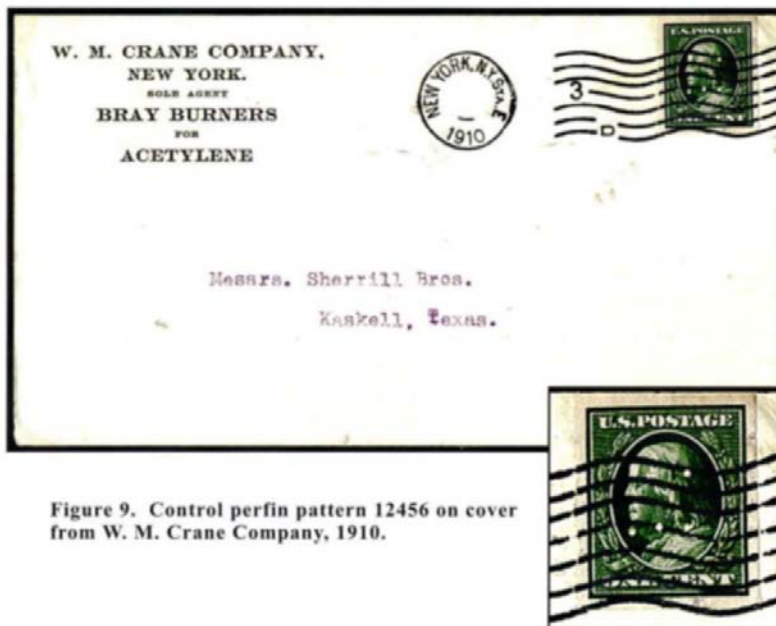


Figure 9. Control perfin pattern 12456 on cover from W. M. Crane Company, 1910.

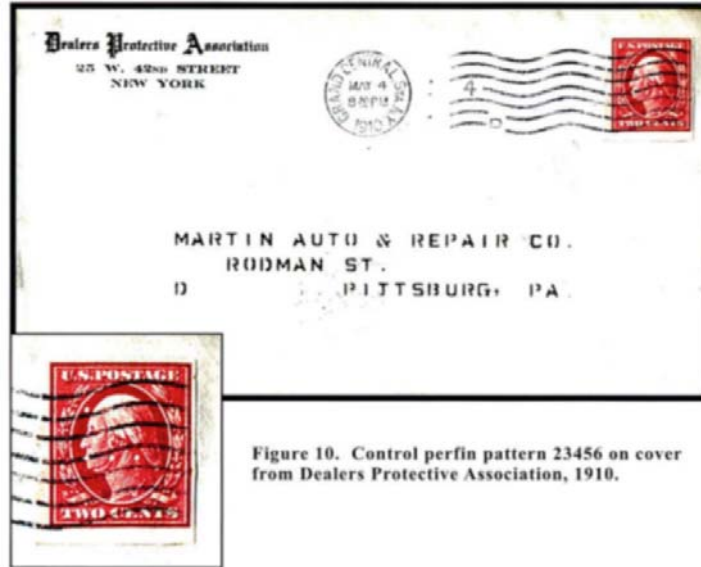


Figure 10. Control perfin pattern 23456 on cover from Dealers Protective Association, 1910.

Future Data Reports

In next month's article we'll examine some interesting perfins reported on Schermack stamps used in unconventional ways.

Reference

1. Atholl Glass' research notes and information gleaned from internet searches.

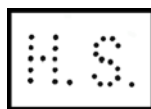
User of Mexico Perfin Pattern A6, "H.S." Identified

John Welsch (#3832)

I recently purchased a Mexican perfin cover in Bob Szymanski's (#LM145) Perfin Auction #73, March 2017. It was franked with pattern A6, "H.S.", unknown user in the Mexico chapter of the American Section Schwerdt's World Perfins Catalogue,.



Mexican cover purchased in March.



Mexican perfin pattern A6.

The cover identifies the user of this pattern as Heymann Sucesores, Mazatlan, Sinaloa State, Mexico. They were one of the principal commercial enterprises in Mazatlan in the 1890s.

The company, run by merchant importers of German descent, was a Merceria, sellers of notions and hardware, books, stationery, china, glassware, fancy goods, groceries and provisions, agricultural implements, iron, and ironware.

The oval handstamp of the Heymann Sucesores, Mazatlan appears on the reverse side of the cover.



Enlargement of Heymann Sucesores handstamp/return address stamp from back of cover.



Back of cover showing company handstamp and transit markings.

Two Mexico 1896-97 postal issues, Scott #258 (2 centavo) and #259 (3 centavo) pay the 5 centavo international letter rate to the United States.

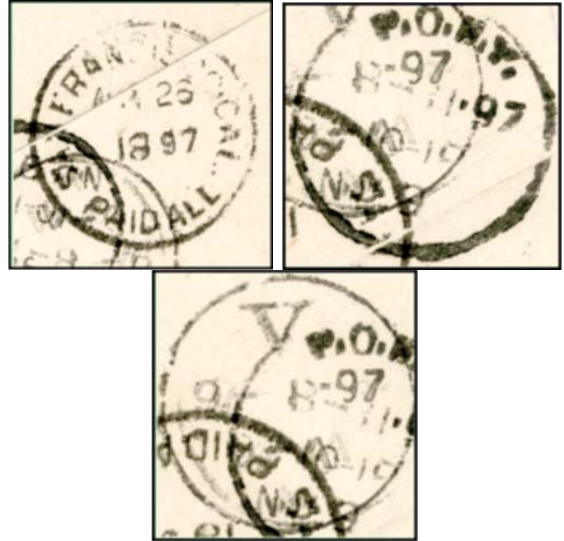


Enlargement of stamps used to frank cover, both are perfined H.S.

Originating in Mazatlan, on the west coast of Mexico, the cancel is dated AGO.18.97.10AM, (18th of August, 1897, 10AM)

The addressee is Export Printing & Publishing Co., New York, 193 West Street, U.S.A. Backstamps indicate the cover went to San Francisco, Cal. Aug. 26, 1897, and arrived in New York Aug. 31, 1897 confirmed by an interesting circular date stamp, P.O.N.Y. (Post Office New York). A third circular cancel, V, 9-1-97, appears to be a receiving date stamp. If anyone can identify this cancel please let me know.

Mexican postal perfin pattern "H.S." is the same as the Mexico Revenue pattern B5, "H.S." also listed as an unknown user. The Revenue "H.S." is found on Renta Interior tax stamps. Merchants had to affix stamps on all commercial documents to represent receipt in payment of the appropriate taxes. Every purchase amounting to more than \$20 at any shop,



Backstamps on cover: SAN FRANCISCO, CAL AUG 26 1897 PAID ALL (at upper left) and P.O.N.Y 8-97 (at upper right) and an additional unidentified cancel reading V 9-1-97 (lower).

store, or factory, or from any individual, had to be accompanied by a bill describing the article and naming the price. That bill had to bear a stamp, amounting to one-half percent of the value of the purchase. Different design Tax stamps were issued every year. As with postal issues, the merchant could avoid stamp theft by perforating their initials, "H.S." in this case, on both his postage stamps and tax stamps.

Two other users of Mexico perfin patterns were located in Mazatlan, both also merchant importers German descent: Bartning y Sucesores, user of pattern A1 in postage and B3 in Revenues 1883-98, and Melchers, user of pattern A9 in postage and B6 in revenues, 1884-92.



Self explanatory post card .

[Photo attributed to: Guillermo L. Zuber, in Mazatlan En El Siglo XIX

This cover represents an important addition to Mexican postal history and the Mexico Perfins Catalogue. There are only 14 identified users of Mexican postal perfin patterns. Eight other Perforated Initials and several Design patterns in Mexican stamps are still unidentified.

Sources:

Alarcon, R. A. R. Maztlan En El Siglo XIX. Sinaloa, Mex.: Universidad Autonoma De. 2009.

Bureau of the American Republics. Bulletin No. 9, Washington, U.S.A. July 1891.

Roberts, M. D., ed. Mexico's Revenue Stamps. Los Angeles, CA: Mexico-Elmhurst Philatelic Society, International. Jan. 1, 2011.

Schwerdt, R. J., ed. The World Perfins Catalog, American Section, Mexico. USA: The Perfins Club. 1992.

A New Irish Perfins Catalogue

Stephen Steere (Perfin Society [Great Britain])

Do you collect Irish Perfins?

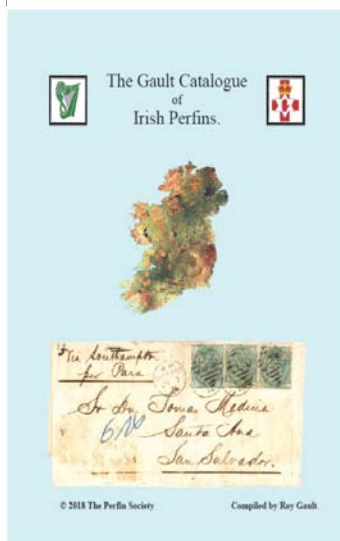
If so, the latest publication from the Perfin Society (of Great Britain) may be just what you've been waiting for. **'The Gault Catalogue of Irish Perfins'** is a 162 page, all colour, loose leaf publication covering the 125 year period 1870-1995. The 52 page introduction delves into the earliest use of perfins in Ireland, Irish Braham Dies, POKO's, Sloper Wartime Provisionals, Railways, Irish 1922 Overprints, early Eire commemoratives, Airmails, Postal Stationery, Trade Mark Perfins, and a lot, lot more. This is followed by details of all **684** known dies, listing all known stamps (**5,201 DDF**), postmarks, identities, etc.; in essence, the culmination of twenty-five years of research.

Prices are **£25** (plus postage) for Perfin Society Members, and **£30** (plus postage) for non-Members. [Ed. Note: on May 26, 2018, the exchange rate was US\$1.32 per 1£ British.; prices in US\$ would be ~\$33/\$40 + postage respectively.]

To order your copy, please contact Stephen Steere by e-mail

perfin.society@virginmedia.com

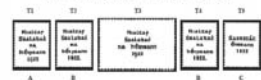
or write to Stephen Steere, 1 Nicolson Road, Orpington, Kent, BR5 4BH, UK.



1922 Overprint.

The Green Ring in 1922 acted as a conduit for the political aspirations of the six northern counties from the rest of Ireland. This overprint was used on the British issue.

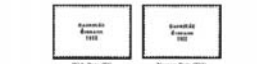
- Establishment of the Provisional Government: 12th Dec 1922.
- Proclamation of the Irish Free State: 6th Dec 1922 to 12th Dec 1922.
- Proclamation of the Irish Free State: 12th Dec 1922 to 12th Dec 1922.
- Proclamation of the Republic of Ireland: 12th Dec 1922 to present day.



From 1st February 1922, Green British postage stamps for use in northern Ireland were reissued in Great Britain. Six different overprints are known which include various initials in T1, T2, T3, T4, T5, T6 and T7.

T1, T2 and T3 (Provisional Government of Ireland 1922); T1 and T2 (Irish Free State 1922).

Initially, the low value definitives received a Green Ring overprint, whereas the high value 'Bramley' 'Wildcat' definitives received a Blue Ring overprint. Although the low value postage of the first few stamps is recorded, neither is known which is a perfin. After the launch of the 1922 Post Office in the 1st of December 1922, all postage stamps received the Green Ring overprint. This die date need not be a valid overprint was retained for use specifically for the high value stamps: T1E, in August 1922. The overprint of T1E is sometimes also considered to be used 1st September 1922 when they were replaced by the Green Ring overprint bearing 'D' initials.



Only three examples have been reported on the high value 'Bramley', both of which are illustrated above, and it is not known how long the red ink 'Blue Ring' overprint lasted. Both also have the '1922' overprint which was used by 'P. & A. Ireland & Co. Ltd.' (London, Southampton, Dublin).

Canal Zone PSN Perfins Sold

Edited from a note from Rudy Roy (#1124)

In last month's Bulletin an announcement from Mike Drabik, Secretary of the Canal Zone Study Group was published noting the start of a survey of the PSN perfin in Canal Zone stamps. This census hopes to establish the availability of the PSN perfin in several issues of Canal Zone stamps. The May/June Bulletin was e-mailed to Ken Masters for publication on the 15th of April. On that same day an auction closed which may give cause for serious consideration of that pattern as a rarity in the world of perfins. It also gives impetus to collectors to share their information to avoid falsely inflated prices for this pattern.

The lot in question was described as: "Stamps - Canal Zone. A selection of 7 :P.S.N." perfins on different stamps. FU." Condition: "All in good condition and fine used".

Beginning with a Start Bid of 9.99 £ this lot received 27 bids. The selling price achieved was GB£191 or approximately \$272! The stamps, Sc#s 114 (\$0.65), 138 (\$0.25), 139 (\$0.25), 141 (\$1.00), 143 (\$0.30), C9 (\$0.35), and C11 (\$0.25) have a total Scotts 2015 catalog value of only \$2.60.



Does anyone out there have an explanation for these stamps selling at 105 x catalog value (that is 10,500% of catalog value!)? There is clearly nothing particularly special about the base stamps. Are these perfins truly that rare or is something else going on here?

Ed. Note: With his review of the "proof copy for this article Rudy included the following information: "here is a comparison of 4 lots in the CZSG's November 17 [2017] auction with prices realized: Scott 105, 108, and 117 est. at \$75 sold for \$56

Scott 115 est. at \$50 sold for \$150 (this was a tie bid so probably price is skewed)
Scott 116 est. at \$75 sold for \$85
Scott 141 est. at \$15 sold for \$19

"I would offer that with so many bids (22 I think?) there may have been a couple of bidders who got caught up in the process and jacked up the price. ...the perfins Catalog rates these as A though they probably ought to be C."

All were the PSN pattern.

Hope to meet you at the Convention

Columbus, OH

July 30 - August 4, 2018

New Cumulative Index to the Perfins Bulletin Available

Paul Mistretta (LM-111)

A reformatted and updated cumulative index to the contents of *the Perfins Bulletin* will soon be available through the Club's Publication Sales Department. This 292 page work indexes all (hopefully) articles and Club business reported in the *Bulletin* from 1945 (Vol. 1 no. 1) through those published in the May June 2018 *Bulletin* (Vol. 72 no.3).

This index will be both web published for free download (see Checklist note on page 76 for web

address) and for use online in conjunction with the web published copies of the *Bulletin*. The Index will also be published hard copy for those interested in that format. (As an aside, the file of *Bulletins* will be updated to include material received from Dan Fellows (#33364) and Rudy Roy (#1124) which has virtually completed the Club portions of the *Bulletins*). It is expected that this publishing will be completed early in July and the hard copies will be on display at the Convention.

Secretary's Report

John Hart (#3411)

New Members:

#4176 Bill Sinesky
1051 Northcrest Dr.
New Franklin, OH. 44319-3915
email: bsinesky@gmail.com
Interests: US

#4177 Kurt Radtke
630 S. 2nd St.
Medford, WI 54451-2059
email: radtke-planet@juno.com
Interests: All; US and GB are favorites

#4178 Edward Baud
946 28th Ave
Vero Beach, FL 32960-4040
email: edbaud57@gmail.com
Interests: US, FRANCE, GB

#4179 John Daniels
PO Box 11359
Wilmington, NC 28404-1359
email: jld5889@gmail.com
Interests: US - pre 19

Changed address:

Richard L. Dufresne LM 133
2443 Ambler Ave,
Norfolk VA 23513-2705

Robert Russ
3203 Madonna Dr
Edgewood, KY 41017-2624
email: russr1@nku.edu

Current membership:
445

Clubmember Ad

Wanted: Precancelled Washington Bicentennials with perfins. Rich Feller, 319 West 108th St., New York, NY 10025. rfehler@gmail.com.

Advertisements are published without charge for members on a space-available basis. Members are entitled to one free ad per year. Additional ads will be accepted at the following rates: one insertion at 10¢ per word (do not count membership number and heading); three consecutive insertions of the same ad at 20¢ per word; six insertions of the same ad at 40¢ per word. Paid ads relating to perfins are accepted from non-members. Non-member rates are 15¢ per word for a single insertion, 30¢ per word for three consecutive insertions, and 60¢ per word for six consecutive insertions of the same ad. Neither the Perfins Club nor the editor accepts responsibility for the validity of the advertisements. Payment for the ads should be made payable to 'The Perfins Club' and sent to the editor with the request for insertion.

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Buford, GA 30519-7070
promo@precancels

Upcoming Events

July 30 - August 4, 2018 – PSS/Perfins Club Annual Convention: (Perfins Club's 75th Anniversary Convention): Crowne Plaza Columbus North, 6500 Doubletree Avenue, Columbus, Ohio 43229. The Group Room Rate is \$114.00 per night plus Tax. Telephone Crowne Plaza Central Reservations at: **1-866-309-1866**, and mention Group Code "PSS" with your arrival and departure dates. *(Be sure to specifically emphasize staying at the Crowne Plaza Columbus North as there are other Crowne Plaza Hotels in the Greater Columbus area.)* If you have difficulty making hotel reservations, contact Jerry Hejduk at flprepers@comcast.net or call 1-352-326-2117.



Dues Are Now Payable to Continue Receiving Club Benefits

Dues for the 2018-19 fiscal year were payable (by June 30, 2018) to the Secretary - see p.50 for address.

Fees	U.S. addresses	Other addresses
First-time new members	\$0	\$0
Annual Dues	U.S.\$15	U.S.\$15
First Class Mail	U.S.\$7	U.S.\$12 Canada U.S.\$20 Other Countries

Life memberships are available as shown here. Please contact John Hart if interested.

54 or less	U.S.\$375	Life membership includes <i>The Perfins Bulletin</i> delivered via U.S. periodical mail to United States addresses and via electronic delivery to addresses outside the United States.
55 through 69	U.S.\$300	
70 or older	U.S.\$225	

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Please consider sending in "overdues" now. Thank you